

17th Annual Land Development Seminar
Friday, September 18, 2009
Pre-register by Friday, September 11

Name

Firm/Agency

Office Address

Suite No.

City State Zip

Phone

Fax

Email

Bar Card Number

PAYMENT OPTIONS

- I am enclosing my check/purchase order in the amount of \$_____, made payable to: Real Estate Section. Send checks to:

Austin Bar Association
816 Congress Ave., Suite 700
Austin, TX 78701

- Charge \$_____ for my registration fees to my:

VISA MC AmEx DISCOVER

Credit Card No. Exp. Date

Authorized Signature

REGISTRATIONS MAY BE FAXED TO: (512) 473-2720

*Advanced payment is required. This registration brochure serves as the invoice required for voucher payment.

PRESORTED
STANDARD
US POSTAGE PAID
AUSTIN, TEXAS
PERMIT NO. 2020

Austin Bar Association
816 Congress Ave., Suite 700
Austin, Texas 78701-2665

512-472-0279

www.austinbar.org



17th Annual Land Development Seminar

Friday, September 18, 2009
8:00 a.m. to 4:30 p.m.

OMNI Hotel Downtown
700 San Jacinto Boulevard

CLE Credit ~ 6.25 hours
Sponsored by the Real Estate Section

CLE

Austin Bar Association

17th Annual Land Development Seminar



8:00 - 8:25 a.m. Registration

8:25 - 8:30 Opening Remarks

David Hartman, *Smith|Robertson*

8:30 - 9:00 Legislative Update

Alan Haywood, *Graves, Dougherty, Hearon & Moody*

9:00 - 9:30 Transportation: Williamson County, Hays County, and Stimulus

Mike Weaver, *Prime Strategies, Inc.*

9:30 - 10:15 Affordable Housing - Point/Counterpoint

Ed Wendler, Jr., *E.W. Development Co.*;
Margaret Shaw, *City of Austin Neighborhood Housing and Community Development*

10:15 - 10:30 Break

10:30 - 11:30 Open Meetings Act/Open Records Act

Monte Akers, *Akers & Boulware-Wells*;
Andy Martin, *Brown McCarroll*

11:30 - 12:00 Water Rights & Service for Real Estate Development

Phil Haag, *McGinnis, Lochridge & Kilgore*

12:00 - 1:15 Lunch

1:15 - 2:00 Preserving Entitlements

Peter Cesaro, *Graves, Dougherty, Hearon & Moody*

2:00 - 2:45 Financing/Credit Markets

Mark West, *Holliday Fenoglio Fowler*;
Sterling Silver, *Comerica Bank*;
Brannin Prideaux, *IBC Bank*

2:45 - 3:00 Break

3:00 - 4:30 Market Overview/Outlook

(a) **Office** - Chad Marsh, *Endeavor Real Estate Group*

(b) **Retail** - Parker Estes, *The Weitzman Group*

(c) **Industrial** - Scott Flack, *Live Oak Gottesman*

(d) **Single Family** - Richard Maier, *D.R. Horton*

(e) **Multifamily** - Dick Obenhaus, *The Apartment Group*

(f) **Land** - Joe Duncan, *Duncan Commercial*

Registration and Event Information

Fees

Section Members: \$135

Other Austin Bar/AYLA Members: \$150

*Non-Members: \$160

CLE An application for accreditation of this activity has been submitted to the MCLE Committee of the State Bar of Texas and is pending. We have applied for 6.25 hours of MCLE and credit towards membership in the College of the State Bar of Texas.

Registration No refunds after noon, Wednesday, September 16. Pre-registration is accepted as long as space is available. Registrants will not receive registration confirmation. Pre-registrant check-in begins at 8:00 a.m. Same-day registration is on a space-available basis beginning at 8:30 a.m.

Parking The seminar will be held at the OMNI Hotel Downtown at 700 San Jacinto Boulevard. Parking will be validated. The garage is directly beneath the hotel and valet drop-off is in front of the main entrance. For further directions call Austin Bar at 472-0279.

Taxes An income tax deduction may be allowed for expenses of education directly related to maintaining and improving professional skills in employment.

Useful Info Bringing a light jacket or sweater is recommended, as the meeting room tends to be cool.

The Austin Bar Association has entered into an agreement with the State Bar of Texas, Texas State Board of Public Accountancy, and the Texas Real Estate Council to meet the requirements of continuing education rules covering maintenance of attendance records, retention of program outlines, qualifications of instructors, program content, physical facilities, and length of class hours. This agreement does not constitute an endorsement by the Board as to the quality of the program or its contribution to the professional competence of the licensee.

*To join the Austin Bar and the Real Estate Law Section and receive a lower registration cost and other membership benefits, or for more seminar information, please call 472-0279.

Sponsored by:



**McGINNIS
LOCHRIDGE
& KILGORE** LLP

JACOBS TM